



This report is used to provide information on the mission of Down Home Ranch, while also summarizing our achievements in the past year. Enclosed you will find audited financial statements, donor and volunteer recognition, an events recap, population profile and more.



ANNUAL REPORT 2018

Community Partnerships & Contracts

CONTENT

2	Our Journey	9	Enterprise Program
3	Highlights of 2018	10	Special Events Recap
4	Residential Profile	11-12	Financials Explained
5	Day Program Profile	13-16	Individual Donor Recognition
ĵ	Ranch Camp Profile	17	Donor Recognition
7	Respite Program Profile	18	Volunteers



OUR JOURNEY

The transformation of Down Home Ranch began with a new logo and mission statement, Empowering the lives of people with intellectual and developmental disabilities through Social, Educational, Residential and Vocational opportunities. Areas that we focused on in 2018 included increasing our presence in the community and providing more opportunities for the people we serve. As a result, we now serve 42 individuals through our residential program and 53 individuals through our day program. We maintain an 8 to 1 staffing ratio to ensure we can provide a high level of support. The Ranchers have the opportunity to spend a minimum of 30 hours a week in the community doing activities that they choose. Our plan for 2019 includes two additional homes and a new day program in the city of Elgin.

A key component of what we do focuses on person centered planning. The opportunities that we offer begin with a conversation with the individual. What are the things they want to achieve? What types of employment opportunities do they desire and where do they want to work? How do they define success? It is the role of the organization to create the opportunities and empower the individual to make the decisions.

This holistic collaboration is what defines Down Home Ranch. It is through person centered planning that we have supported people to become artists, laser operators, authors, entrepreneurs, horticulture specialists and so much more! They learn life skills, build self-esteem and earn at least minimum wage in their jobs. It is amazing to watch our residents grow in the roles they choose.

I am very happy with the progress we achieved in implementing the mission of Down Home Ranch in 2018. During this time, we were also improving the structure and culture of the organization. We reviewed and updated policies and procedures and set a liquidity target.

BOARD OF DIRECTORS

ADMINISTRATION & FULL TIME STAFF

Cynthia Alonzo...... Day Program Supervisor Layton Brooker DSP Isaiah House Clarissa Chapa DSP Anderson House Kelly Clarke Development Associate Sara Dare Kitchen Assistant Casey Dickerson, QIDP ... Director of Client Services Samantha Donner Medical Coordinator Cami Erickson Kitchen Supervisor Cortney Ferris Development Director Stephanie Figueroa...... Registered Nurse Ashley Fleming DSP Wilderness House Jacquie Gallagher Billing Specialist Barry Hamilton, LCSW Chief Operations Officer William Hamilton DSP Barnabas House Benjamin Herald...... Maintenance Specialist Melanie Huggins, QIDP... DSP Independent Living Danny Marin..... Peer Program Specialist Jesse Martin Gardener Job Coach Sandra Myers..... Accountant Kirsten Nadeau.....Program Manager Care Coordinator Annette Ragan Office Administrator Craig Russell Executive Director Naomi Russell Animal Husbandry Supervisor Thomas Salmela Maintenance Manager Christi Sanchez DSP Eagle House Robert Schier III Enterprise Program Manager Barbara Sloan Program Manager, Residential Services Brandi Smith......Innkeepers Job Coach Angie Torres..... Program Manager Megan Torres...... Health Program Specialist Tomea Walker..... Arts & Crafts Job Coach

We completed our three-year strategic plan and implemented key performance indicators for each position. The steps we took in 2018 will ensure we have a mission focused, professional organization for the future.

Craig Russell, Executive Director

HIGHLIGHTS OF 2018

- » Unveiled the new logo and mission
- » Launched monthly Tours of SERVice on the first Wednesday of every month
- » Opened up DHR Beef sales to the public (pg. 9)
- » Created new format for Swim Fest & Field Day, adding four other sports and opening up the competition to outside teams (pg. 10)
- » Officially broke ground on the DHR Memorial Garden
- » Opened a new HCS house in Elgin
- » Added five new residential Ranchers to the DHR family (pg. 4)
- » Opened up engraving and embroidery services to outside sales
- » Launched ETSY store for online sales (pg. 9)
- » Had a record-breaking Gala event with the most amount of funds ever raised (pg. 10)
- » Hosted the first annual Full Circle Farm to Table event (pg. 10)
- » Brought back Ranch Camp after 4 year hiatus; serving 77 individual Campers (pg. 6)
- » Began serving individuals through a new DHR respite program (pg. 7)
- » Implemented a new Electronic Medical Record system through Task Master Pro
- » Became one of three organizations in Texas to participate in The University of Texas BEADS program (Building Excellence in Autism and Disability Scholars) by hosting our first intern



"2018 was an amazing year of growth and mission alignment for the Ranch. I'm especially proud of the partnerships that have been cultivated with intern programs at Austin Community College, The University of Texas at Austin and Texas State University. Everyone at DHR is able to have a positive impact on shaping the next generation of IDD professionals."

- Barry Hamilton, LCSW Chief Operations Officer

TOTAL INDIVIDUALS 133 SERVED

OUR MISSION: Empowering the lives of people with intellectual and developmental disabilities through social, educational, residential and vocational opportunities

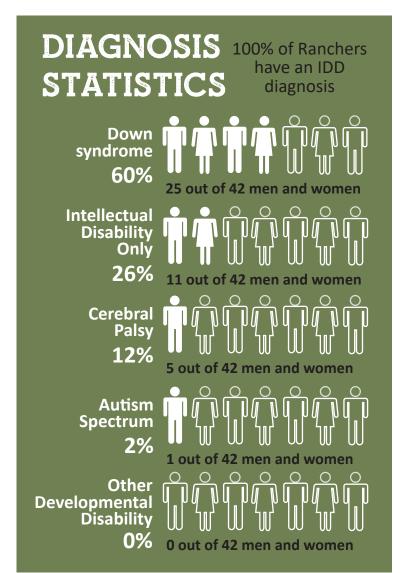
Residential Profile

TOTAL 42 RESIDENTIAL

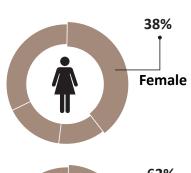


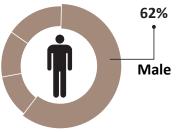


Rancher Vicki standing outside of her 2-person independent living household

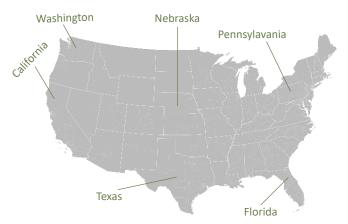


^{*}Statistics are representative of individuals served from Jan 1, 2018-Dec 31, 2018





Ranchers come from six states...



Day Program Profile

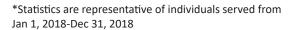
TOTAL DAY PROGRAM 53 ATTENDEES



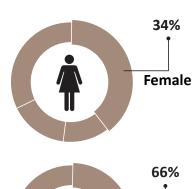


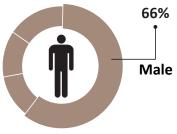
Rancher Alan volunteering at the Bastrop County Animal Shelter

DIAGNOSIS 100% of attendeess have an IDD **STATISTICS** diagnosis Down syndrome 53% 28 out of 53 men and women Intellectual **Disability** Only 27% Autism **Spectrum** 9% 5 out of 53 men and women Cerebral **Palsy** 9% Other **Developmental** Disability



1 out of 53 men and women







Rancher Valerie working on a handcrafted tote bag with the help of enterprise volunteer Peggy

Ranch Camp Profile

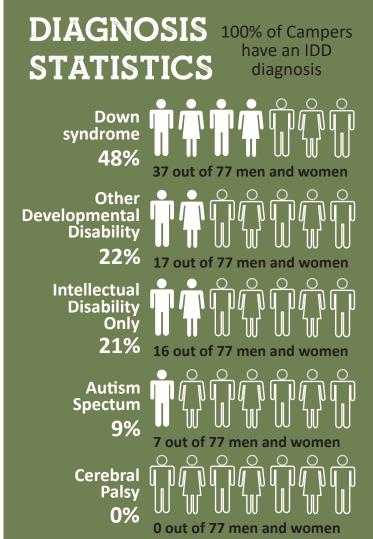
TOTAL RANCH CAMP 77 **CAMPERS**



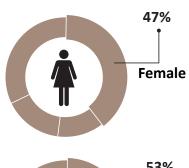


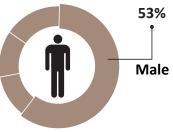


Ranch Camp Co-Director Thomas Oliver and Camper pose with a newly caught fish from the DHR catch & release fishing pond

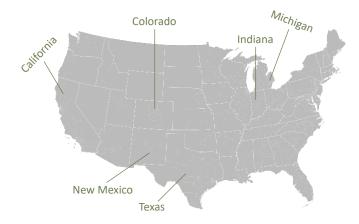


^{*}Statistics are representative of individuals served from Jan 1, 2018-Dec 31, 2018





Campers come from six states...



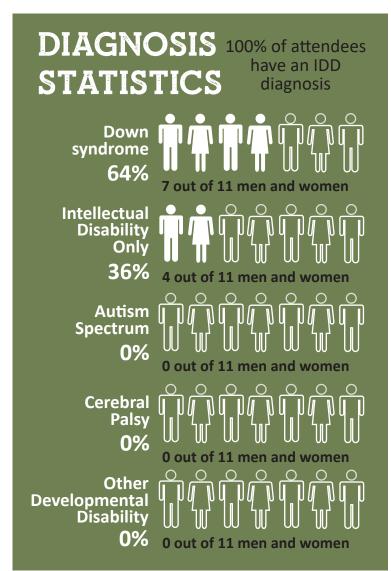
Respite Program Profile

TOTAL RESPITE 11 PROGRAM ATTENDEES

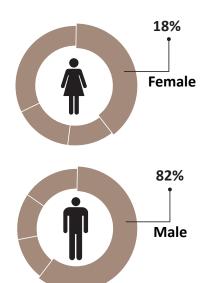




Respite attendee, Dee, poses with his favorite miniature pony, Dash.



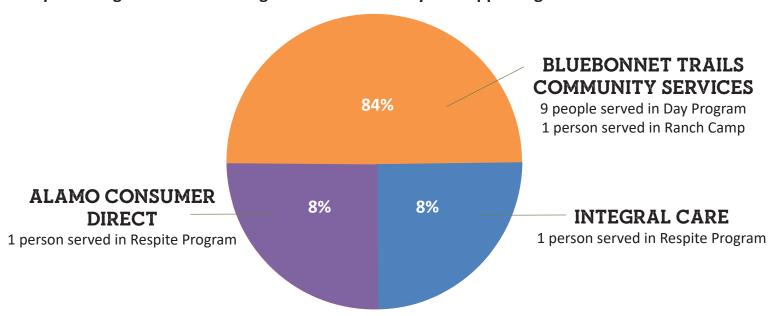
*Statistics are representative of individuals served from Jan 1, 2018-Dec 31, 2018



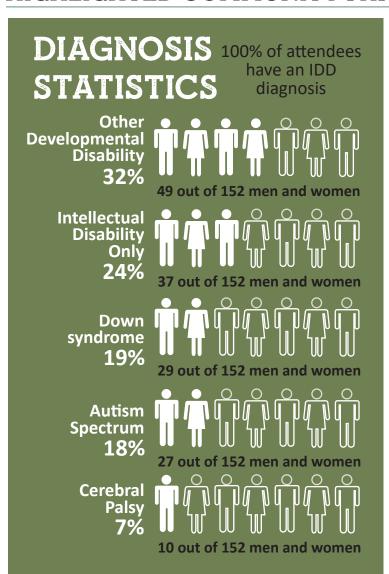
Our respite services provide short term assistance to caregivers by providing staff oversight and supervision with daily living tasks. Respite can be from 2 to 14 days in length; options are based on availability. The service can be provided in either a group home setting with trained live-in staff or in a small independent living setting in the Down Home Ranch Village with staff just a phone call away.

HOW WE SERVE MORE

By working with these Community Based Organizations as a service provider we are able to help these agencies meet their goals and in turn they are supporting us to meet our mission.



HIGHLIGHTED COMMUNITY PARTNER





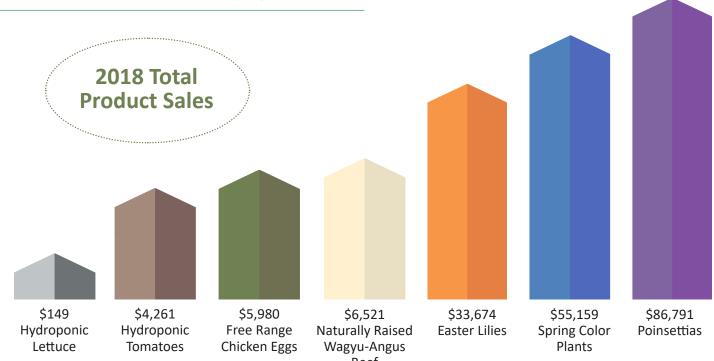
Since 2017, Camp DRIVE has partnered with Down Home Ranch in their mission to provide weekend respite camps to adults with intellectual and developmental disabilities. Camp DRIVE utilizes the lodging and amenities at Down Home Ranch and during each of the weekend camps, the campers also engage DHR Ranchers in the camp's special events, such as dances, movie nights and campfires.

INDIVIDUALS SERVED

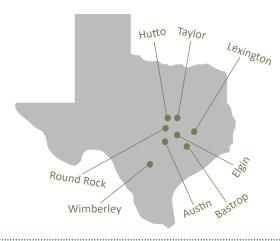
DHR Rancher Crystal is employed with Camp DRIVE as a Peer Support Specialist. She is pictured here mentoring campers.



ENTERPRISE PROGRAM







LOCAL RETAIL REACH

In Stores
Farmers Markets
Community Festivals
Wholesale



Shop opened August 2018

26 ORDERS - EARNED \$1,108

from august to december

Shipped to 10 states...



SPECIAL EVENTS RECAP

All funds raised through these events go towards supplying the tools and opportunities to empower the lives of individuals with intellectual and developmental disabilities. The dollars raised provide crucial funding to allow Down Home Ranch to continue to positively impact the lives of current Ranchers, as well as funding to expand the current programs so that even more people are able to experience the life changing mission.



Amplify Austin

The Ranch participated for the fifth time in this 24-hour day of giving in March. The 2018 campaign was successful with 30 individual fundraisers spreading the word of the DHR mission and the Ranchers we serve. In just ONE day, the Ranch raised over \$40,000 for the social, educational, residential and vocational opportunities we offer! Super special thank you to the 228 amazing donors who #AmpTheRanch helped and made this day a true success!

Full Circle

In May, DHR partnered with five local farms to host our first ever farm to table event. From planting to watering, harvesting to food preparation, the Ranchers played a role in producing many portions of the meal. Around 70 individuals joined together for a fabulous six-course Cinco de Mayo themed meal. Private Chef, Scarleth Aguilar, wowed the crowd with delicious and beautiful courses. Overall, the event raised \$2,707 and truly showcased how our farming techniques empower the Ranchers in more ways than one.

Swim Fest & Field Day

46 athletes made a lifetime of memories at the first annual Swim Fest & Field Day! The format changed in 2018 to include athletes from outside DHR, while also adding on four other sports. In total, six teams competed in swimming, football, track & field, golf and basketball. The competition was fierce, but the athletes, coaches, fans and volunteers displayed a positive attitude the entire day. In total, \$14,884 was raised for the social programs at Down Home Ranch!

Annual DHR Gala

In 2018 we celebrated another record-breaking Gala with the highest amount of funds raised in history! Around 350 people came together to celebrate the many successes of Down Home Ranch and together we raised a whopping \$127,042!

Special shout-out to our Presenting Sponsor *Professional Contract Services Inc. (PCSI).*



STATEMENTS OF FINANCIAL POSITION

Assets	2018	2017
Cash and Cash Equivalents	\$211,885	\$258,369
Promises to Give and Grants Receivable, Net	\$2,270	\$40,000
Programs Services Receivable	\$89,583	\$97,544
Investments	-	-
Property, Equipment and Other, Net	\$4,571,431	\$4,829,292
TOTAL ASSETS	\$4,908,096	\$5,265,311
Liabilities	2018	2017
Accounts Payable and Other Accrued Expenses	\$115,107	\$114,307
Accrued Vacation	\$35,467	\$39,507
Notes Payable	\$689,496	\$737,746
TOTAL LIABILITIES	\$840,070	\$891,560
Net Assets	2018	2017
Unrestricted	\$4,053,979	\$4,350,144
Temporarily Restricted	\$14,047	\$23,607
Permanently Restricted	-	-
Total Net Assets	\$4,068,026	\$4,373,751
TOTAL LIABILITIES AND ASSETS	\$4,908,096	\$5,265,311

Audited Financial Highlights are from FY 2018 and FY 2017.

COMBINED STATEMENTS OF ACTIVITIES AT YEAR END

Unrestricted Net Assets	2018	2017
Contributions	\$191,030	\$340,698
Donated Goods and Services	\$117,403	\$55,376
Program Revenue	\$2,268,508	\$2,185,147
Special Events	\$271,263	\$173,283
Investment Income	-	-
Rental and Other Income	\$117,706	\$108,682
Net Assets Released from Restrictions	\$28,182	\$45,060
TOTAL UNRESTRICTED SUPPORT & OTHER REVENUE	\$2,952,580	\$2,879,346
Expenses	2018	2017
Program Services	\$2,804,603	\$2,802,117
Management and General	\$336,170	\$265,783
Fundraising	\$131,579	\$198,409
TOTAL EXPENSES	\$3,272,352	\$3,266,309
Change in Unrestricted Net Assets	(\$319,772)	(\$386,963)
Temporarily Restricted Net Assets	2018	2017
Contributions	\$42,229	\$68,667
Net Assets Released from Restrictions	(\$28,182)	(\$45,060)
Change in Temporarily Restricted Net Assets	\$14,047	\$23,607
CHANGE IN NET ASSETS	(\$305,725)	(\$363,356)

INDIVIDUAL DONOR RECOGNITION

Weston Adams	Jamie Boknecht	Pamela Castello	Julie (Judy) Derham
David Adams & Martha Adams - Heard	Fred Rick Bondurant	Catholic Union of Texas, The KJT	Christa Deville
Jocelyn Aguillon	Nicky Booth	Margaret Caylor	Tina Dickerson
Charles & April Akers	Becky Boots	Isabella Ceplecha	Casey & Matt Dickerson
Giovanna Alanis Vega	Elizabeth Borkland	Samantha Cervantes	Rebecca Dietrick
Guadalupe Alayon	Robert Boswell	Elizabeth Chamberlain	Gail Diggs
Jennifer Alessandra	Martine Bourdeau	Jimmy Chavarria	Carroll Diggs
Robert & Ann Allen	Michelle Bourdon	Sadaf Chinoy	Ken & JoAnn Diller
James Alworth	Greg Bowden	Kenneth & Harriett Choffel	Warren & Carol Dold
Mark Amalfitano	Janet Bowen	George & Debbie Christianson	David & Susan Dolling
April Natalie Amberson	Bill & Mary Boyd	Cynthia Clark	C. Ronald Dorchester
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Claire Ayendi	Heidi Brooks	Debra Cobb	James & Emma Eaton
Regina Bagwell	Davidson Brooks	Ruby & Doyle Coble	Jennie Edwards
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Fred Baker	Don & Lyn Brown	Edward & Florence Colby	Woody & Sue Eichler
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Mercedes Banigan	Joanna Brown	Carol Collins	Elgin Medicine Shop
Freddie Banke	Jefferson Brown	Joanne Comer	Elgin VFW Post 6115
David Barksdale	Linda & David Bryant	James & Marsha Conner	Addison Elliott
Eli Barrientos	Annette Bumgard	Valerie Conner	Candace Elliott
Caitlyn Barrow	Don & Tamara Bunner	Gaynel Conner	Jo Ellis
Clarice Barry	Geri & Bob Burnett	Ann Connolly	Gail Engvall
Bastrop 1832 Farmers Market	Nikki Burnham	Terri Cooke	Bill Erickson
BazaarVoice	John & Martha Burns	Kathy Cornelius	Jimmie Eschberger
Jeanne Bazar	Alan Butler	Jim & Tara Crosby	Laura Escobedo
Erin Beaver	Monte Byrd	Michael & Beth Cross	Rosemary Estes
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Bonnie Bohan	Steve & Jamie Casselman	Courtney Depan	Marcus Fleming

INDIVIDUAL DONOR RECOGNITION CONT.

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Olivia Flournoy	Garrett & Allison Hall	William Hoferer	Kids at the Crossroads, Inc.
John & Carrie Follett	Darrell & Donna Hall	Ray & Mary Ann Holbrook	Becky Kimberlin
Katie Fontenot	JB Hamilton	Ruth Holland	Robin King
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Nancy Hack	Jared Hodge	Joshua Kerr	Justin & Kristen Loehr
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INDIVIDUAL DONOR RECOGNITION CONT.

Douglas Loer	Sophia Mesches	Stephen Palmer	Bob & Jena Reading
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Margaret McKinney	Corey Oliver	Tom Ragsdale	George & Ginny Saip
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Susan Mcumber	Isibhakhomen Oteze	Robert Randall	Josh Sands
Kathy & John Mecey	Aleisha Overstreet	Kerri Ranney	Terri Saraceno
Patrick Meehan	Lou Ann Page	Nick Rapoza	Robert Schier III
Adeline Melcher	Renee & Robert Page	Debbie Ratcliffe	David Schneider
Wayne & Linda Mendro	Palm Valley Lutheran Church	James & Janet Rathmann	Mary Schnuriger Scott
Joy Menyhert	Kenneth & Ann Palmer	Harriet Rea	Linda & David Scholes
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INDIVIDUAL DONOR RECOGNITION CONT.

INDIVIDUAL	DONOR REC
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Amy Schreiber	Douglas Struby
Tracy Schremp	Scott & Lauren Struby
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Janet & Bruce Shaw	Tyler Sypherd
Suellen Shea	Georgia Tabor
Sherry-Dawn Sheffield	Eric Tam
Shepherd of the Hills Christian Church	TAMU - Masters of Business Students
Laurie Sherman	Kelly & Marty Tanner
Judy Shewmake	Tarrytown Pharmacy
Jim Shoemaker	Taylor Family Chiropractic
Pat & Alice Short	Christi Tennison
Mike & Tiffany Shreve	The Expedition School
Jane Sielken	The Optimist Club of Austin
Luke & Kirstin Simon	Rachel Thomas
Janice Simonton	John Thomason
Barbara Sloan	Lois Torres
Smart Corporation, Inc.	Angie Torres
Cheri Smith	Megan Torres
D.H. & L.J. Smith	Chelsea & Alfred Torres
Robin Smith	Pilar Torres
Sally Smith	Joel Trammell & Cathy Fulton
Norma Smith	William Treacy
Linsae Snider	Joe Trochta
SolarWinds	Janet Troy
Genie Sorensen	TrueCar, Inc.
South Meadows Dental Arts	Eric Trunk
Danny & Lori Spaulding	Tyler Tschirhart Dennis & Mary Tucker
Spec's Family Partners, LTD. Brooke Spitzer	,
•	Mary Tunnell
St. Paul Evangelical Lutheran Church	Chad Tywater
St. Peter Lutheran Church	Marcelo Urieta Bravo
St. Peter's Church of Coupland	John Van Houten
St. Thomas' Episcopal Church	Janis & David Vasquez
Chris Stahl	Librarylamp Vermillion
Peter & Mercedes Stainken	Nathan Vidaurreta
Jon & Dale Stasney	Alice Villanueva
Myron Steves	Priscilla Villanueva
Darla Stewart	April Villarreal
Kimberly Stockenbojer	Ted & Sarah Vitek
Todd & Linda Stone	Arthur Volkmann
Eleanor & Jc Stromberger	Christina Waid
Dave & Kathy Struby	Kenneth Waldt

Keith Walker Stuart Walsh Lauren Walther Teresa & Todd Walther Frederick Walz Wampler Manufacturing LTD Don Wappler Cheryl Warring Denni Washburn Steven Watkins James & Melanie Watkins Marcia Welser **Bob & Kathy Welsh** Sheena Wendt Jeffrey Wenske Janet Wetzel Carol Whalen Bill & Karen Whatley Rodney & Pamela White Laura Whitekettle Debbie Whitfill Leon & Cecilia Whitley Mack & Iola Whittaker Art & Jennifer Wilkerson Fr. John & Rita Williams Burney Bea Turner Wilson Mick & Michele Wilson Susan Wilson Les & Sharla Winkler Chris Winter Roberta & Robert Wissen Sharon Wolfe Winifred Wood Stephanie Wood Courtney Woodley Cindy Work Abell Donna & David Wright Anda Wynn John & Marilyn Young Robert Blane Zeiler Marilyn Zimmerman Robert & Janet Zink Suzanne Zink Brad & Laura Zipoy Kirk Zippe



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Voice for Choice Monthly Donors

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VOLUNTEERS

Volunteers have played a significant role in creating the Down Home Ranch we know today. From the old shacks torn down, to the last nail in the newest home in the residential community, the sweat and hard work of each of our volunteers has allowed Down Home Ranch to thrive. Through your help, we are able to provide a place where people with disabilities live, learn and grow.

On behalf of the Board of Directors, staff and, most importantly, the Ranchers, thank you for entrusting us with your time. Our mission is to empower the lives of people with intellectual and developmental disabilities through Social, Educational, Residential and Vocational opportunities. Your hours spent volunteering help make these opportunities for empowerment a reality.

Each and every minute our volunteers spend at the Ranch changes the future for all people with disabilities.



993
Total Volunteers

\$104,809
Financial Impact

4,245
Total Volunteer Hours

34 VOLUNTEER GROUPS SERVED DOWN HOME RANCH IN 2018

- » ACC Student Leadership Program
- » ACC Riverbats
- » American Heritage Girls
- » Austin Community College
- » Austin High School AGS
- » Boy Scout Troops #2388 and #4277
- » Charles Schwab & Co.
- » Cub Scout Pack #471
- » Dell
- » Elgin Homeschool Group
- » Elgin I.S.D. ACE Program
- » First Convenience Bank
- » Goodyear Tire & Rubber Company
- » Great Hills Baptist Church
- » North Park Presbyterian Church
- » North Park Presbyterian Youth Group
- » NW Austin Kiwanis

- » Pi Kappa Phi Fraternity Texas State University
- » Regina Caeli Academy
- » RRHOME Homeschool Group
- » RRHS Girls Soccer Team
- » Santa Cruz Catholic School NJHS
- » St. Patrick Youth Group
- » St. Stephens KJT Society #112
- » Sunnybrook Christian Church
- » TAMU Masters in Business Students
- » Texas A&M Forest Service
- » Thorndale Greenhouse Operations Class
- » Thorndale NJHS
- » Thrall Middle School
- » Trinity Episcopal School 7th Grade Class
- » TrueCar, Inc.
- » Young Men's Service League Vipers





20250 FM 619 Elgin, TX 78621 512-856-0128 www.DownHomeRanch.org







